

AT A GLANCE
The real cost of spills and leaks

SpillFix®

Improve workplace safety
Create less waste
Lower costs associated with leaks and spills



www.spillfix.co.nz



Competitive Analysis of Granular Absorbents

Type of absorbent	Clay	Ash	Cellulose Chemical/Mix	Synthetic/ Chemical	Peat Moss	SpillFix
Recognized brand names	OilDri, Moltan	Safetysorb	New Pig	Stardust	New Pig	SpillFix
Typical Industrial OEM Pricing*	\$ 8.00	\$ 25.50	\$ 14.07	\$ 21.22	\$ 26.99	\$ 25.50
Bag weight	40 lbs	16 lbs	40 lbs	25 lbs	11 lbs	20 lbs
Oil Picked up per bag	1.7 gallons	5.5.gallons	5 gallons	8.0 gallons	7 gallons	7 gallons
Product cost per 1 gallon spill	\$ 4.70	\$ 4.62	\$ 2.81	\$ 2.66	\$ 3.85	\$ 3.65
Time to clean up a 1 gallon Spill	7.2 min	8.4 min	6 min	6 min	3.6 min	1 min
Labor cost at \$20.00 per hour	\$ 2.40	\$ 2.80	\$ 2.00	\$ 2.00	\$ 1.20	\$ 0.33
Disposal Cost per 1 gallon spill	\$2.31	\$ 0.77	\$ 1.15	\$ 0.79	\$ 0.22	\$ 0.26
Encapsulates hydrocarbon spills	✗	✗	✗	Unknown	✓	✓
Absorbs on contact	✗	✗	✗	Unknown	✓	✓
Fast and efficient clean-up	✗	✗	✗	✗	✓	✓
Provides safe working conditions	✗	✗	✗	✗	✓	✓
Reusable	✗	✗	✗	✗	✓	✓
Approved for landfill	✗	✗	✗	Unknown	Unknown	✓
Creates non hazardous waste	✗	✗	✗	Unknown	Unknown	✓
Environmentally friendly	✗	✗	✗	✗	✗	✓
Fully sustainable product	✗	✗	✗	✗	✗	✓
Crystalline silica (carcinogen) free	✗	✗	Unknown	Unknown	✓	✓
User safe without Inhalation protection	✗	Unknown	Unknown	✗	✓	✓
Bags don't rupture when dropped	✗	Unknown	Unknown	Unknown	Unknown	✓
Dust free	✗	✗	✗	✗	✗	✓
Non reactive	✗	✗	Unknown	Unknown	Unknown	✓
Non abrasive	✗	✗	Unknown	Unknown	✓	✓
Clean up cost per a 1 gallon spill	\$ 9.41	\$ 8.19	\$ 5.96	\$ 5.44	\$ 5.28	\$ 4.23

* Multi Pallet Order. Disposal as hazardous waste at \$150.00 per ton or **as landfill waste at \$50.00 per ton.**